



Table of Contents

Page 1 : Table of Contents
Page 2 : 2020~2021 Officers
Page 3 : Announcements

Page 4 : Message from FLSCC Chair Page 5 : Newsletter Advertising Info

Page 6: Area IV Fall Tech Talk Meeting Flyer

Page 7: FLSCC Sunscreen Symposium 2021 Announcement

Page 8 : FLSCC Sunscreen Symposium 2021 Sponsorship Information

Page 9 : FLSCC Sunscreen Symposium Abstract and Poster Submission Guidelines

Pages 10 - 11 : FLSCC Member Spotlight on Kristen Flaharty

Pages 12 - 13: FLSCC Member Spotlight on James Joo

Page 14 : Supplier Features - Orchidia Fragrances, Kobo Products, & Paradigm Science Inc.

Page 15: FLSCC Job Seekers Section

Page 16 : Employment Opportunity with Maroon Group

Page 17: Employment Opportunity with Ethox Chemical

Page 18: Employment Opportunity with Yanbal International

Page 19: Advertisements from Quality Manufacturers and Vendors & Technical Papers Link

Page 20 : FLSCC Word Search and Cryptoquip

Page 21 : All SCC Chapter Links, National SCC Contact Details, and Membership Info/Link Page 22 : NYSCC Supplier's Day 2021

> Page 23 : SCC 74th Annual Scientific Meeting & Showcase Flyer Page 24 : SCC General Membership Information

2020~2021 Chapter Officers



Chair
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flsccchair@gmail.com



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Secretary Krupa Koestline flsccsecretary@gmail.com



Treasurer Arthur J Vallejo flscctreasurer@gmail.com



Treasurer-Elect
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flscctreasurerelect@gmail.com



AreaIV Director
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AreaIV Director
Angela R Eppler
angela.r.eppler@gsk.com

ANNOUNCEMENTS

Sunscreen Symposium 2021

Scheduled between September 23rd - September 25th at Disney's Yacht & Beach Club Resort in Lake Buena Vista, Florida

Call for Papers and Posters

Submission Deadlines

Abstracts & Presenters : January 29th, 2021 Poster Abstract : March 12th, 2021

Looking for a Job?

Due to these unprecedented times, the FLSCC is adding an Employment Section for those who wish to use the FLSCC newsletter and LinkedIn Page to help secure employment. Please see pages 15 - 17.

Area IV Webinars Online

Nov 4th @ 2PM : A Novel Method for Preventing Microbial Transfer from One Surface to Another

Presenter: Sanam Fazilova, Active Concepts

FLSCC Meetings and CEP Course - Canceled

All Meetings canceled for the remainder of 2020.



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Message from the FLSCC Chair, Peter Toth

Hello Everyone,

Area 4 Tech Talks are resuming with what may be the final talk scheduled for November 4th featuring the very knowledgeable Sanam Fazilova of Active Concepts. We look forward to her presentation and everyone's attendance.

Please contact me or any board member if you are interested in sponsorships, having a booth, being a presenter, or having a poster at the 2021 Sunscreen Symposium. Please reserve your hotel accommodations early if you are interested in attending and staying on property. These rooms typically fill up rather quickly and you will need to find other accommodations nearby once the rooms are booked.

All social events are still canceled for 2020.

We are proud to have 2 Member Spotlights again this month. Please give their articles a read and congratulate them via email or at a future seminar. Congratulations you two!

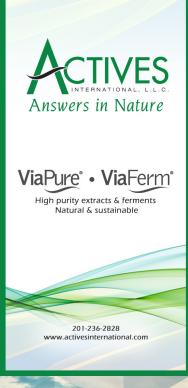
Supplier Features are also showcased in this newsletter. Thank you for your continued support of the FLSCC. Now go check out our new picks of the month!

Please contact myself, Rebeca, or Krupa if you are looking for a job and would like to advertise in the newsletter or on our LinkedIn page.

Finally, I hope everyone has a safe Halloween and Thanksgiving.

Until next time folks. Stay safe and be kind to others.

Kind Regards,
Peter Toth





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November 2020

2020 FLSCC Newsletter Advertising

Thank you to all of our newsletter advertisers and your continued support. We look forward to publishing your ads this year, and there will be 1 more newsletters published in 2020. Please keep that in mind. For those still on the fence, we hope that you continue to support the Florida Chapter with your renewal of the advertisement for the remainder of the year.

Advertisement Info:

Please see below table for if you are still interested in advertising with the FLSCC newsletter this year or if you need to know the Supplier Feature Sizes and Costs.

Ad Size	Supplier Feature Size	Pricing
2" x 2"	7.5" x 3.17"	\$575
2" x 4"	7.5" x 6.34"	\$925
4" x 4"	7.5" x 10"	\$1300 \$1250**

** 4"x4" - \$1300 (NEW!) Introductory price of \$1250. Companies who have already paid this year are welcome to upgrade to bigger size of 4"x4" simply by paying the difference in price.

Upgrade options are available. Please contact Peter Toth (Flsccnewsletter@ gmail.com) or Art Vallejo (flscctreasurer@gmail.com) if you are interested in upgrades.

(High resolution PDF or jpg - can be portrait or landscape) Pricing is for a full year (Jan through Dec of the same year) and we do not prorate if paying mid-year.

Our distribution is 100% electronic, so there is no cost differential for B&W versus Full Color



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AREA IV FALL SERIES TECH TALK

Wednesday, November 4th, 2020 Location: SCC Webinar

Registration to Webinar will be sent mid-October SCC Members free to register

A Novel Method for Preventing Microbial Transfer from One Surface to Another

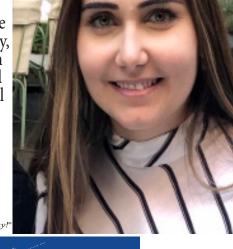
Sanam Fazilova of Active Concepts

Abstract

Hand sanitizers have been in the spotlight during the Covid-19 crisis as consumers embrace a protect and prevent approach. With a focus on hygiene and cleanliness, this industry segment may undergo premiumization as demand increases for products that offer additional benefits such as moisturizing. Washing and the use of harsh sanitizing products effectively disrupt not only pathogens but also the commensal microflora on our skin. A consumers turn to immune-boosting supplements and natural remedies, this first line of microbiota immune defense may continue to play a key role in cosmetic product development. A brief review of clinical research pertaining to hand sanitizers and the potential effects on the skin will be presented. A detailed review of a novel study on the use of plant components will be discussed in relation to the prevention of microbial transfer from one surface to another.

Speaker Bio

Since 2012, Sanam worked with various cosmetic brands to promote cosmetic and skincare products that meet customers' needs. After completing her biochemistry degree, she began her career at Active Concepts in 2017 in Technical Marketing. Currently, in the role of Ideation Strategist, Sanam focuses on conceptualizing and executing strategies for brand development and product development on a global scale.





Active Concepts

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THE SOUTHEAST CHAPTER



CAROLINA CHAPTER

2021 Sunscreen Symposium Florida Chapter of Cosmetic Chemists

Sponsorship Information

It is time for your company to become an honorary sponsor and be a part of the 2021 Sunscreen Symposium Contact **Art Vallejo** - flscctreasurer@gmail.com or **Carol Holmes** - flscctreasurer@gmail.com for your opportunity to be recognized!

Crown Level Sponsorship \$20,000

- Complimentary tabletop display and 8 full admissions
- Prominent recognition and thanks in the Sunscreen Symposium program
- Prominent recognition in the Florida Chapter Newsletter immediately before and after the Sunscreen Symposium
- Complimentary 4" x 4" advertisement in the Florida Chapter 2021-2022 Newsletter
- Verbal recognition and thanks at the close of each day's presentation
- Special recognition and thanks on the Florida Chapter's Website, Social Media, and Newsletter
- Company name showcased during the Gala Event

Diamond Level Sponsorship \$15,000

- Complimentary tabletop display and 6 full admissions
- Prominent recognition in the Sunscreen Symposium program
- Prominent recognition in the Florida Chapter Newsletter immediately before and after the Sunscreen Symposium
- Complimentary 4" x 4" advertisement in the Florida Chapter 2021 Newsletter
- Verbal recognition and thanks at the close of each day's presentation
- Special recognition and thanks on the Florida Chapter's Website, Social Media, and Newsletter
- Company name showcased during the Gala Event

Sapphire Level Sponsorship \$10,000

- Complimentary tabletop display and 4 full admissions
- Prominent recognition in the Sunscreen Symposium program
- Prominent recognition in the Florida Chapter Newsletter immediately before and after the Sunscreen Symposium
- Complimentary 2" x 4" advertisement in the Florida Chapter 2021 Newsletter

- Verbal recognition and thanks at the close of each day's presentation
- Special recognition and thanks on the Florida Chapter's website and Social Media

Platinum Level Sponsorship \$6,500

- Complimentary tabletop display and 2 full admissions
- Prominent recognition in the Sunscreen Symposium program
- Prominent recognition in the Florida Chapter Newsletter immediately before and after the Sunscreen Symposium
- Complimentary 2" x 2" advertisement in the Florida Chapter 2021 Newsletter
- Verbal recognition and thanks at the close of each day's presentation
- Special recognition and thanks on the Florida Chapter's Website, Social Media, and Newsletter

Gold Level Sponsorship \$3,000

- Half price tabletop display and 2 Complimentary "Vendor Only" Badges
- Thanks and recognition in the Sunscreen Symposium Program
- Thanks and recognition in the Florida Chapter Newsletter immediately before and after the Sunscreen Symposium
- Half Price 2" x 2" advertisement in the Florida Chapter 2021 Newsletter
- General recognition and thanks at the close of each day's presentations
- Thanks and recognition on the Florida Chapter's Website, Social Media, and Newsletter

Silver Level Sponsorship \$1,500

- 1 Complimentary "vendor only" badge
- Thanks and recognition in the Sunscreen Symposium Program
- Thanks and recognition on the Florida Chapter's Website, Social Media, and Newsletter

2021 Sunscreen Symposium Abstract and Poster Submission Guidelines

TITLE OF PAPER

Author's Name

University/Institute

E Mail/ Contact Details

ABSTRACT

Your abstract summarizes the key points of your talk or poster in 150 to 225 words.

BIOGRAPHY

Please send your biography together with the abstract adhering to the following guidelines.

- 1. Full name (name used for symposium schedule, printing, certificate)
- 2. Position/department/organization/country
- 3. Contact information (contact/mobile number, email address)
- 4. Include Color Photo
- 5. Biography (word count should not exceed 125 words)
- 6. Category: (Podium (Oral) presentation/ Poster presentation)
- 7. Please list any prior speaking experience

FLSCC MEMBER Spotlight on Kristen Flaharty

Trilogy Laboratories - Owner SCC Member since 2017



 What inspired you to pursue a career in the cosmetics/personal care industry?

I entered the cosmetics/personal care industry from the pharmaceutical industry. Formally trained as a pharmacist, I spent my early career in academia and clinical research. Research was my first love, but I realized that product development was my true passion. Finding a solution to a specific problem has always been a part of my DNA. When my husband, who is a plastic surgeon, wanted to develop a private label line of skin care products specifically designed for his patient population, I volunteered to spearhead the effort. As I set out to find the right products, I hit many roadblocks, from unreasonable minimum order quantities to subpar products and lackluster packaging. I realized that the only true solution was to create the products ourselves so that we could ensure the highest quality ingredients and packaging. Six years ago, Trilogy Laboratories was born, and I made the transition from traditional Pharma to small cosmetics manufacturer. Once we got my husband's line up and running, I realized that others needed the same services we were able to provide. We then started private labeling and custom manufacturing quality products in small batches for other small and nedium sized businesses. We've developed more than 200 formulas that we manufacture onsite.

What is your favorite part of your job?

I absolutely love product development, period. But, my favorite part of the job is helping others to make their visions a reality. We work with many small businesses that are brilliantly innovative and creative. Having a customer call and say, "You totally nailed what I was looking for; the product is beautiful!" makes my day. One customer sent us a video of everyone waiting in line at her spa to purchase products during a recent promotion. The line was literally 2 blocks long; every product she sells we created for her and is made in our lab. At the end of the day, forming those connections and being an integral part of our customers' journey and ultimate success is what gives us purpose.

• What has been your most recent professional accomplishment?

A few years ago, we were named the Regional Small Manufacturing Business of the Year and were a finalist for the statewide awards. In October of 2020, we were featured in Gulfshore Business as well as in Cosmetic Business for our creative COVID-19 inspired product offerings. Being recognized for innovation is important to us because we are small and can't compete on price or volume. Therefore, quality and innovation are key, and being recognized for those attributes is very important to me.

FLSCC MEMBER Spotlight on Kristen Flaharty Trilogy Laboratories - Owner

SCC Member since 2017



• How has membership in the SCC been of value to you?

Because I did not come from a cosmetic chemistry background, I had a lot of catching up to do! SCC was integral for me and I started by attending Supplier's Day in New York and taking part in the educational programs that were offered. Meeting other SCC members and networking with them has been invaluable to my professional growth and the success of my company.

• What is a fun fact about yourself, outside of the SCC and your professional life?

For as long as I can remember, I have loved to read and travel. I am specifically interested in historical non-fiction books and have been fortunate to bridge these two passions and bring many of my favorite books to life by visiting the locations in which they are based. Some of my most fulfilling trips have been spent wandering around neighborhoods or visiting sites that were integral to the books I love.

FLSCC MEMBER Spotlight on James Joo Oxygen Development - Global VP of R&D

SCC Member since 2004



• What inspired you to pursue a career in the cosmetics/personal care industry?

I've been interested in microorganism since I was in 7th grade and continued to study on molecular microbial immunology on especially HIV-1 and other animal virus during master course and I thought I could succeed to develop the vaccine for the future. However, I suddenly changed my major on behalf of army service in South Korea and actually started my first career in cosmetic industry. Even though I've got also involved in development of drugs together with pharmaceutical company like cream and lip balm for Herpes Simplex Virus Type 1 while I was working in cosmetic company because of our CEO's special assignment, I was under the impression that science in cosmetic field was very limited to explain the theory and principle for our observation as well as innovation and became skeptical. But, it didn't take long to realize that I'm dealing with a real life of individual personnel through many different types of formulation and it's above just theory or principle and started getting more excited to learn the correlation between applied science and final result on health and beauty and became to have a proud for my little invention. I am still in learning process and I do not

believe that I will understand what cosmetics are until my career is ended but I would not give up enjoying my daily activity together with colleagues.

What is your favorite part of your job?

Every day, I just enjoy finding out something new and learn it from our team. I also love discovering the principle, logic, and theory behind the reasoning and consequences for unknown area through research and discussion with people around me.

• What has been your most recent professional accomplishment?

With increasing concerns about hygiene and sanitation resulting from the spread of COVID-19, I was introduced to the industry of disinfectants, one that I had not known was regulated by the EPA. I was able to develop a multi-functional and highly efficacious disinfectant formula (in the form of a spray and wipes) that controls both microorganisms and hard-to-kill viruses. The formula recently passed the preliminary screening steps and is about to undergo the next efficacy test with more strains.

FLSCC MEMBER Spotlight on James Joo Oxygen Development - Global VP of R&D SCC Member since 2004



• How has membership in the SCC been of value to you?

The SCC is a great international platform that provides a strong personal and professional network. It's allowed me to reinforce my strengths and helped compensate for my weaknesses.

• What is a fun fact about yourself, outside of the SCC and your professional life?

I thought I was a decent swimmer until I almost drowned in our pool at home and one of my daughters had to rescue me. Because of that one incident, I now refuse to enter water, whether it's the ocean or a pool, unless I have my floaties with me. A bit ironic, considering I'm a Floridian now...



FLSCC Supplier Features

The following features the editors choice of Suppliers who have some rather interesting technology to showcase. We hope you find their technology and information helpful.



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Kobo also offers Clean Ingredients for skincare and color formulations

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FLSCC Job Seekers Section

Please contact us if you are looking for a job and could use assistance in your search.

Please follow the below format.

Name Location Willing to Relocate Brief summary of your experiences and skills Email

Link us to LinkedIn page if you want it shared on FLSCC page (Please do not provide your cell phone numbers)

Now if you are an employer and have open vacancies, I strongly urge you to use this platform to advertise those vacancies. It's a free service, and will help those who want a job find openings.



FLSCC Employment Opportunities Section

Below are quality companies seeking applicants.

Inside Sales - Maroon Group, Boca Raton, FL
Personal Care Account Manager - Ethox, Greenville, SC
Cosmetic Chemist in Skin Care - Yanbal International, Fort Lauderdale, FL

Issue #9 November 2 Inside Sales-Maroon Group, Care, Boca Raton, FL.

- Experience with inside sales
- Ability to develop excellent customer relationships that will foster account penetration and establishment of Maroon as a valued supplier to companies producing cosmetics, personal care and luxury brands.
- Ability to professionally sell based on FAB's (Features, Advantages, Benefits) to help our customers achieve their strategic goals
- Understand competitive landscape with demonstrated ability to close business
- Maintain and grow existing account base in the Personal Care, Cosmetics and Luxury Brand markets
- Technical degree preferred; Chemistry, Biology, Engineering
- 1-2 years sales, tech services and/or lab experience

Maroon Group - CARE is a manufacturer and distributor of specialty chemicals and ingredients to the Personal Care, Cosmetic, Food & Beverage, Pharmaceutical and Household/Industrial industries; and remains committed to technology, formulation, sustainability and superior customer service. Maroon Group CARE is comprised of the legacy Holland Chemicals, Lincoln Fine Ingredients, and Seidler Chemical companies.

Please send resumes to Jbarcafar@maroongrouplic.com





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- Participate in trade shows, sales conference calls and a yearly sales meeting.
- Work with key distributors to assist in promoting new and existing technologies
- Relying on superior communication and interpersonal skills, you will provide effective communication to Technical, Supply Chain and Management.

QUALIFICATIONS:

- Bachelor's degree (B.A.) in chemistry or related field.
- Minimum 5 years of sales experience, 3 in the personal care industry.
- Excellent follow-up, communication and computer skills.
- Willing to travel with some overnight stays.

Benefits:

- Base salary plus commission
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Please send all inquiries to Mr. Chris Welch (VP Sales) at cwelch@ethox.com.



At **YANBAL INTERNATIONAL**, one of the world's Top 30 Personal Care International Companies, our goal is to develop beauty solutions for everyday challenges. We take our work very seriously but have fun as we create and strive for excellence. We have an open position for a **Cosmetic Chemist - Skin Care**. The ideal candidate is highly experienced in skincare, is an innovator/formulator, and can work independently to ensure the formulated products meet desired standards.

Summary: The development of skincare, personal care, toiletries, and fragrances formulations.

Essential Duties and Responsibilities include the following, but not limited to:

- Develop new skincare and personal care formulas according to marketing briefs and following regulations.
- Complete projects according to timetable and follow R&D processes.
- Gather and organize all technical information for new raw materials and technical dossier of formulas.
- Work on prototypes library for all skincare categories.
- Build and manage relationship with raw material vendors to be up to date with raw materials new launches.
- Be current with the latest technologies used in the cosmetic industry and other industries/ technologies that might be transferred.
- Collaborate with the different areas (Production, QC, Marketing, etc...) during all stages of development and product lifetime, which may include travel to Peru and Colombia to provide assistance as needed.

Minimum Requirements:

- Bachelor of Science in Chemistry or related field
- 5 years' experience in field of cosmetic formulation
- Proficiency in MS Office
- Ability to demonstrate proficiency in use of the R&D software
- Bilingual: English and Spanish

Benefits Package:

- Medical/Rx/Vision/Dental
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If interested, please send your resume to Josefina. Yon@Cosmo-Fragrances.com.

Technical Papers are located at this website:

https://library.scconline.org/journal-of-cosmetic-science/



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FLSCC Nominations

Please contact Krupa at flsccsecretary@gmail.com if you know someone you would like to nominate for the FLSCC Member Feature. The nominee receives a member feature in the upcoming newsletter, online recognition on the Florida SCC LinkedIn page and FLSCC website, and a wonderful boost of confidence! So what are you waiting for? Nominate today!

FLSCC Word Search and Cryptoquip

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Last Months: I AM THE ONE HIDING UNDER YOUR STAIRS, FINGERS LIKE SNAKES AND SPIDERS IN MY HAIR. THIS IS HALLOWEEN!

YNHK OJZ QJVK RJ LEMP BZVBGEM QNXJUL?

And here is your hint: N = A



Chapter Links & National SCC Info







CAROLINA CHAPTER

















NEW ENGLAND CHAPTER



Lake Erie Chapter









SOCIETY OF COSMETIC CHEMISTS TWIN CITIES CHAPTER

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Issue #9

Setting our Sites on 2021!

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MAY 4-5, 2021

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Issue #9



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